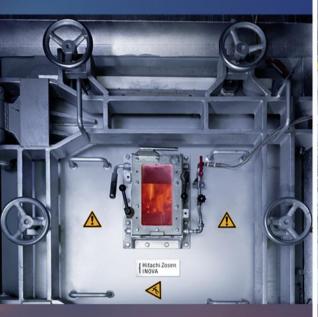
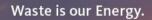


ICCI Istanbul EfW Session Sahin Yildiran (sahin.yildiran@hz-inova.com)

October 14, 2020

Hitachi Zosen INOVA







Engineering is our Business.



Sustainable Solutions are our Mission.



Agenda

- Waste Sustainable Economy with Energy from Waste
- Hitachi Zosen Inova Who are we?
- Hitachi Zosen Inova Advanced Technology for Energy from Waste
- Hitachi Zosen Inova Istanbul EfW and Selected References

It's growing!

Amount of waste increases faster than population





Landfills are relatively cheap but ...



... become more expensive

- Space for landfill becomes rare
 - Increasing cost for transportation to remote locations
 - Additional traffic on limited road infrastructure
- Increasing compliance costs
 - Tighter environmental regulations
 - Provision of funds for unforeseen developments
- Operation over decades
 - Even after landfill is closed

... are unsustainable

- Waste of human habitat
- Pollute groundwater and atmosphere for centuries
- Generate emissions for transport to remote locations
- No recovery of ecological and economic valuable resources



Future of Waste Management in Europe

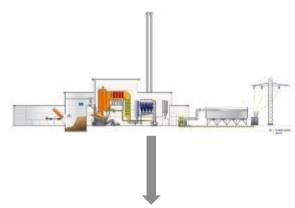
EU Circular Economy Package: 65% Recycling by 2030

Energy & Compost from biowaste with anaerobic digestion



with thermal treatment Recovered Material

from dry Recyclables in Material Recycling Facility



Energy & Material

from non recyclable waste

Energy Recovery

Biomethane

Material Recycling

Compost & Fertilizer

Material Recycling

- Glass, Paper, Metals
- Recyclable Plastic

Energy Recovery
Power & Heat
Material Recycling
Metalls & Minerals



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Waste is our Energy



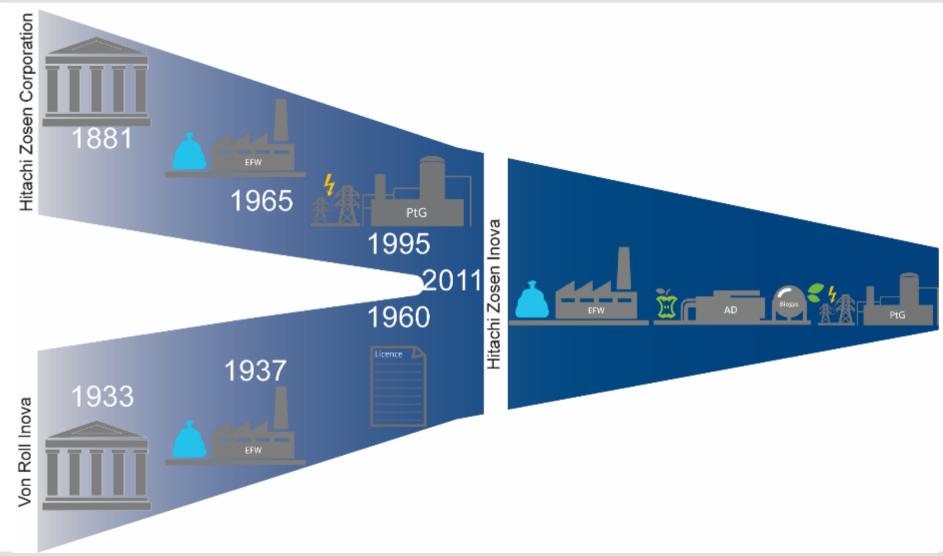
Hitachi Zosen Locations

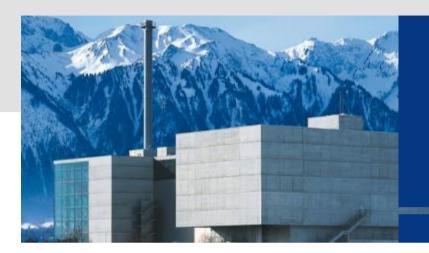
- Zurich-based Hitachi Zosen Inova is a global leader in Energy from Waste solutions
- I Thermal treatment of solid waste, Anaerobic digestion of biowaste and biogas upgrade
- I Operation, maintenance & service business
- I Proprietary technology and complete turnkey plant and system solutions
- More than 80 years experience
- More than 600 reference projects worldwide
- A Hitachi Zosen Corporation subsidiary





HZI and HZC a Common History Lead into Collaboration



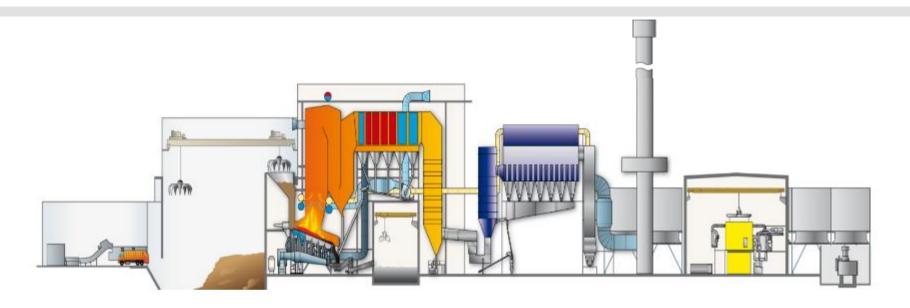


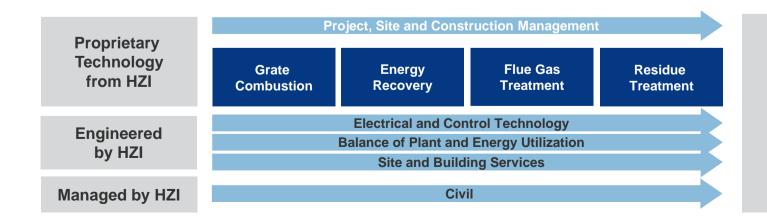
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Advanced Technology for Energy from Waste

Hitachi Zosen INOVA

Integrated Solutions and Turnkey Capability for Thermal Energy from Waste Plants





Integrated

Solution

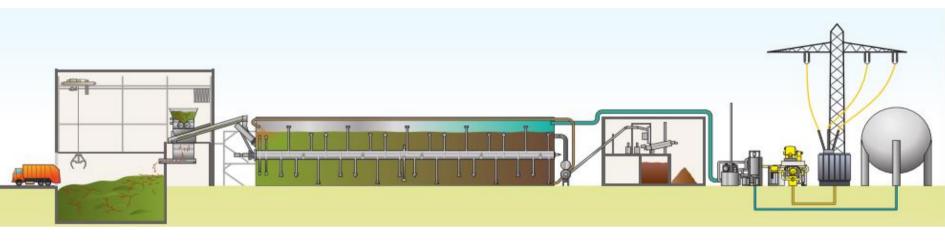
Maximized Efficiency

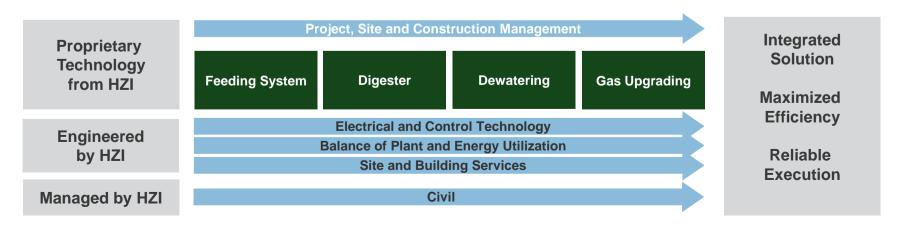
Reliable

Execution

Integrated Solutions and Turnkey Capability for Kompogas® Plants

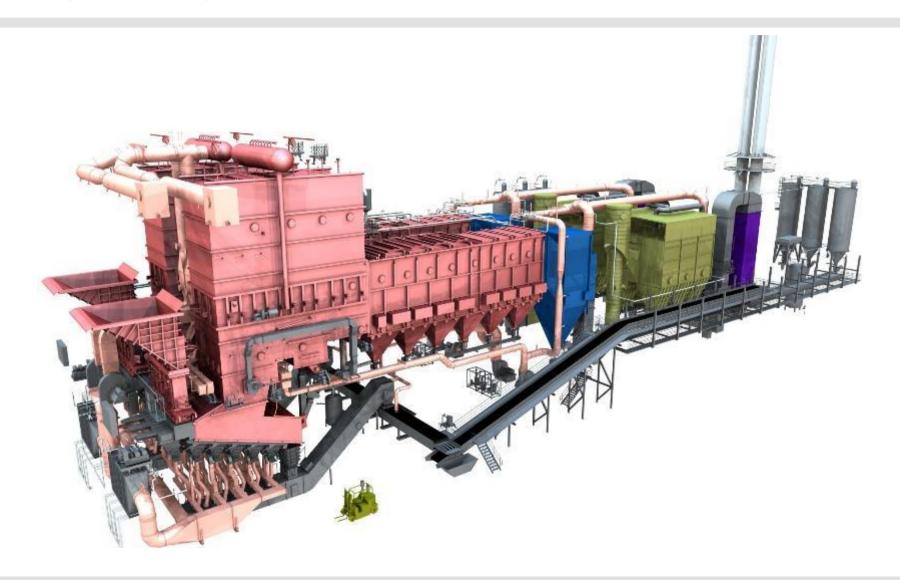


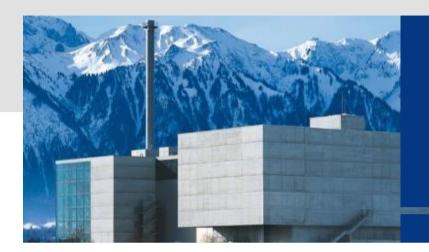






Integrated Design (Chute to Stack) Saves CAPEX and OPEX



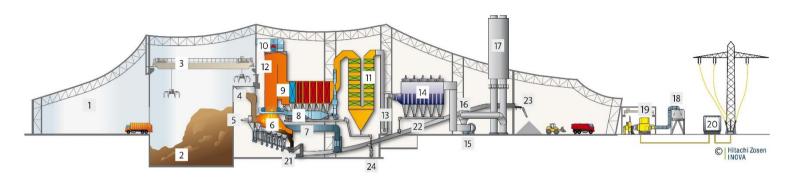


Hitachi Zosen Inova

Istanbul EfW and Selected References

Istanbul EfW





1 Tipping hall 4 Feed hopper 12 SNCR 18 Air cooled condenser 21 Bottom ash extractor 2 Waste bunker 5 Ram feeder 13 Xerosorp® Reactor 19 Turbine 22 Bottom ash conveying 3 Waste crane 6 HZI grate 14 Fabric filter 20 Transformer 23 Bottom ash discharge 7 Primary air system 15 Induced draught fan 24 Fly ash discharge 8 Secondary air system 16 Silencer 9 Five-pass boiler 17 Stack 10 Boiler drum 11 Economiser	Waste Receiving and Storage	Combustion and Boiler	Flue Gas Treatment	Energy Recovery	Residue Handling and Treatment
	2 Waste bunker	5 Ram feeder 6 HZI grate 7 Primary air system 8 Secondary air system 9 Five-pass boiler 10 Boiler drum	13 Xerosorp® Reactor14 Fabric filter15 Induced draught fan16 Silencer	19 Turbine	22 Bottom ash conveying23 Bottom ash discharge

Key Figures

- I 3 process trains, one turbine
- Post recycling waste capacity 3 * 42 t/h, 3'000 t/d, 1'00'000 t/a
- I Thermal capacity 3 * 87 MW
- I Calorific value of waste 7,5 MJ/kg (6-9 MJ/kg)



Istanbul, Turkey



Client

Start-up

2020

Technology

Furnace Energy Recovery Flue gas treatment Grate furnace (air-cooled)
4-pass vertical boiler, turbine
SemiDry with SNCR

Istanbul Metropolitan Municipality (IMM)

Technical Data

Fuel
Waste capacity
Thermal capacity

Municipal and industrial waste 1.000.000 t/a in 3 lines

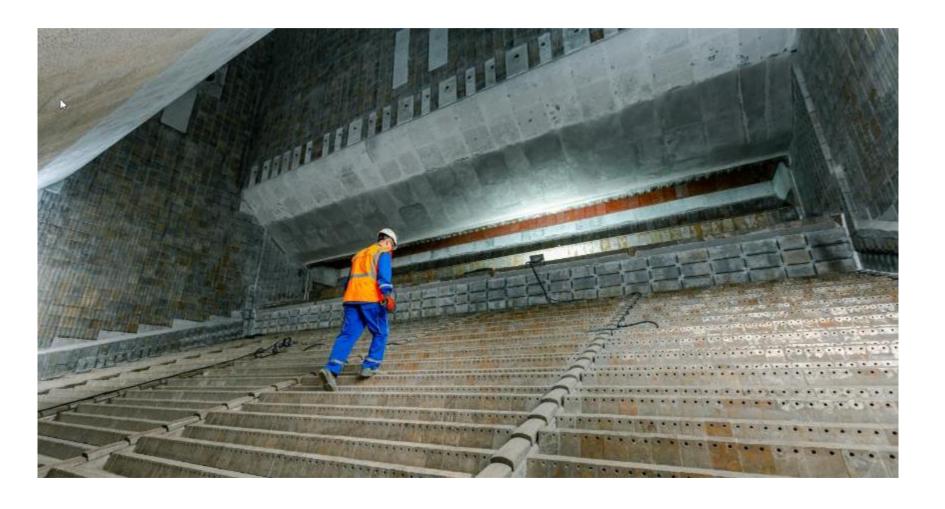
3 * 87 MW

- EPC turnkey contract for complete plant incl. civil works and O&M for one year
- Largest energy-from-waste plant for municipal solid waste in Europe
- With 1 Mio t/a largest turnkey project ever awarded in Europe
- The project is executed by the JV of Hitachi Zosen Inova and its Turkish partner Makyol









Istanbul

SERV Financing (Swiss Export Risk Insurance)



Long-Term FinancingBuyer Credit Insurance

PRODUCTS

PREM

04.06.20 | Awards for Europe's largest energy-from-waste plant

SERV has been recognised by two international export financing platforms this year for a special deal in Turkey. It received the "Environmental Enhancement ECA-backed Deal of the Year" award from TXF and was featured in the "Best Deal of the Year" category by Global Trade Review. The deal was for the construction of Europe's largest energy-from-waste plant that will convert up to 1 million tonnes of waste per year into around 70 MW of electrical energy for feeding into the grid.

The deal was initially covered by supplier credit insurance alone. However, due to the increasing turbulence in Turkey, it became apparent how important the involvement of an ECA would be for all parties. Long-term financing was a key requirement for the Turkish buyer, SERV is therefore insuring the deliveries from Hitachi Zosen Inova in Switzerland with long-term buyer credit insurance, thereby helping to improve liquidity for both the exporter and the buyer.

One of the many special provisions of the deal was that the export contract be concluded in Turkish lira with a price escalation clause and combined with a euro-denominated loan. When calculating the loan, predictions had to be made about inflation in Turkey and the lira-euro exchange rate.

This deal is very important to the Turkish buyer as it is likely to be the first of several such plants to be built in Turkey. For the exporter, the project opens the door to possible follow-up projects in the region. BNP Paribas and All. Structured Finance were also instrumental in the successful completion of the deal.



Dubai, UAE



Client Dubai Municipality

Start-up 2022/23

Technology

Furnace Grate furnace (air-cooled)
Energy Recovery 4-pass horizontal boiler, turbine
Flue gas treatment Dry with SNCR

Technical Data

Fuel Municipal and industrial waste Waste capacity 1'825'000 t/a (5 x 46.29 t/h)
Net calorific value 7 – 14 MJ/kg

Thermal capacity 7 – 14 MJ/kg 5 x 122.17 MW

- The largest Resource Recovery Facility worldwide
- Build, Operate and Transfer project for 30 years Operation
- I Joint venture formed by Hitachi Zosen Inova (Switzerland) and BESIX (Belgium), a truly unique partnership, to implement a first class Energy from Waste plant for the Emirate of Dubai
- I The facility will convert approximately 1'500'000 tonnes of waste per year into baseload renewable energy, producing 137MW of electricity at full capacity



Dubai, UAE





Moscow, Russia



Client RT-Invest

Start-up 2022

Technology

Furnace Grate furnace (air-cooled)
Energy Recovery 5-pass horizontal boiler, turbine
Flue gas treatment Dry with SNCR

Technical Data

Fuel
Waste capacity
Net calorific value
Thermal capacity
Steam

Municipal and industrial waste 700,000 t/a (3 x 30 t/h) 6.0 – 12.0 MJ/kg 3 x 75.83 MW 3 x 95.3 t/h (70 bar, 430°C)

- Pilot project for a total of five planned energy-from-waste plants in Moscow and Kazan
- HZI providing process technology and key equipment
- Plant contributes to Russia's energy strategy according to which by 2020, 4.5% of energy must be from renewable energy sources

Hitachi Zosen INOVA

Energy Efficiency - Heat Only Uppsala, Sweden



Client Vattenfall Värme Uppsala AB

Start-up 2005

Technology

Furnace Grate furnace (water-cooled)
Energy recovery 4-pass boiler, absorption

heat pumps

Flue gas treatment ESP, two wet scrubber (acid,

limestone), condensation reactor, heat exchanger, baghouse filter,

low temperature SCR

Technical Data

Fuel Municipal and industrial waste Waste capacity 210,000 t/a (1 x 26.4 t/h)

Net calorific value 10.0 MJ/kg Thermal capacity 73.3 MW

Steam 100 t/h (saturated 20 bar)

	MW	% of Input*	kWh / t Waste
Fuel Input	73.3	100%	2,780
District Heating incl. Heat from Condensation	75.0	102%	2,840
Total Energy	75.0	102%	2,840

^{*} Based on LHV



Hitachi Zosen INOVA

Waste is our Energy.
Engineering is our Business.
Sustainable Solutions are our Mission.

Thank You